Sogeti SMART WorkSpace Solution Discussion Guide

Delivering on Your Mobile Digital Transformation Strategy

Overview

Modernize your client computing environment and deliver new business capabilities with the Sogeti SMART WorkSpace. The solution delivers an end-to-end user experience {including Windows 10, Office 365, and Enterprise Mobility Suite} through modular offerings supporting your unique deployment requirements. Sogeti SMART WorkSpace includes consultation and engagement to help you develop a business case for your organization, as well as programmatic technologies based on company and user requirements.

The Sogeti SMART WorkSpace solution is a competitive differentiator with award-winning IP, best practices from our many customer engagements, and collaboration with Microsoft product groups.

Solution for a Connected WorkForce

Sogeti's SMART WorkSpace is based on the Sogeti Connected WorkForce vision and our RADIUM deployment methodology. SMART WorkSpace uses field-tested best practices to build a desktop vision that customers can aspire to—illustrating how Microsoft and Intel products and technologies can help them achieve that vision.

Sogeti SMART WorkSpace can help you identify and budget for technology deployment. Our certified consultants can provide you with a budgeting estimate based on the size of your environment, number of company locations, and an estimate of applications your organization uses. These answers are provided by your technical decision-makers (TDMs) and inform a more detailed evaluation and planning for an accurate estimate.

Business Drivers for your Organization

Cost Control: "Work is becoming both ad hoc and urgent, requiring dynamic and spontaneous real-time results [often translating to higher deployment costs]." –Gartner

Security and Compliance: "Organizations are forced to continually think in terms of the hyper-connected enterprise ... one operating system in a complex fabric of business relationships."–Gartner

IT Consumerization: Support the proliferation of users' own devices in the workplace. Enterprises need to plan for an increasingly chaotic environment, out of their direct control.

Increased Mobility: 1) Workers are more mobile and distributed; 2) access may be limited to information and applications behind the firewall; and 3) clients are not up-to-date when they are off the corporate network.

Sogeti Value Proposition

Sogeti has years of experience helping customers with their work environments. Current and future trends include:
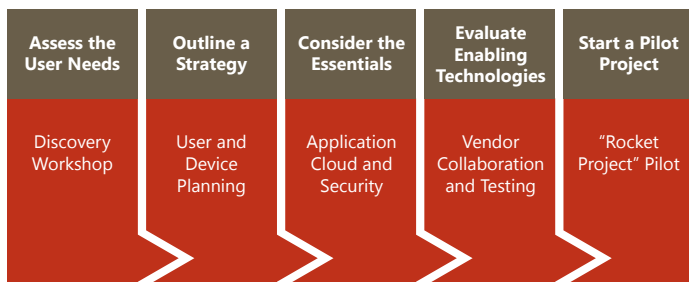
Anywhere Connection. Designed to give people instant, seamless access to the information, services, and capabilities they need on the devices they want to use, SMART WorkSpace solutions enable people to take advantage of all the corporate resources they use in the office, no matter where they are. This includes access to everything from files and applications—from the data center to the cloud—and even a live desktop back in their office, all in a way that is secure, reliable, and compliant. As important, it provides a platform that lets workers take advantage of Facebook, YouTube, and other digital native tools to work with greater creativity and effectiveness.

Personal Experiences. SMART WorkSpace solutions are designed specifically to put people at the center of every experience. Powerful tools for personal expression connect users' personal and professional lives, while providing the freedom to use the settings, applications, and devices that reflect their preferences and working styles.

Intelligent Infrastructure. Sogeti delivers solutions built on an intelligent infrastructure that dynamically tailors data, applications, and services based on roles, location, and device. Common IT processes are automated. Resources—from server allocation to application deployment—are automatically optimized to match demand. Security policies and business rules are always up to date. The infrastructure constantly monitors devices and systems to ensure compliance and automatically repair or restore services when disruptions occur.

Enabling the SMART WorkSpace with Sogeti

Sogeti "Rocket Projects" can help you implement WorkSpace transformation successfully. These are relatively small initiatives focused outside of the organization—but with very visible results. They demonstrate the value of potential changes to employees and customers. A SMART WorkSpace Rocket Project has five phases:

Assess the User Needs	Outline a Strategy	Consider the Essentials	Evaluate Enabling Technologies	Start a Pilot Project
Discovery Workshop	User and Device Planning	Application Cloud and Security	Vendor Collaboration and Testing	"Rocket Project" Pilot

1. **Assessing the unique needs** of your business and how technology can help propel strategic imperatives.

2. **Outlining a strategy** for your users and the variety of roles, tasks, and styles that come with each person.

3. **Considering the essentials** such as application and cloud access, security, cost, and compliance, and ensuring that these are not compromised.

4. **Evaluate enabling technologies** such as virtualization, cloud computing, and mobile devices. Vendors such as Intel and Microsoft work closely with Sogeti to help our customers.

5. **Start a pilot.** Deploying technology with a "Rocket Project" to a limited group allows you to test out the benefits of enabling a SMART WorkSpace environment in your organization.

Considerations for a SMART WorkSpace

1. **Develop a comprehensive end-to-end framework.** Sogeti focuses on user' needs and an organization's processes by holding strategy sessions on future plans for your workspace vision. Focusing on the entire set of organizational needs, instead of devices, enables a well-rounded SMART WorkSpace environment.

2. **Leverage the Microsoft Windows Accelerate programs.** Sogeti can identify where you can utilize Microsoft Software Assurance benefits and specialized programs like Windows Accelerate that can cover some of the costs of your end-to-end solution.

   Microsoft currently offers USD 20,000 to 50,000 for select customers that deploy a minimum of 500 Windows 10 Enterprise devices. Utilizing these benefits can cover the cost of a production pilot or the "Rocket Project" phase in a complete solution, to help keep overall project costs to your organization low.

3. **Remove application compatibility deployment issues.** We can help eliminate application compatibility issues for Windows. Sogeti has won multiple awards from Microsoft in the application compatibility space and you can benefit by effectively utilizing the Sogeti Application Factory for compatibility testing and packaging for easy deployment.

4. **Optimize devices with 6th Gen Intel® Core™ Processors.** When you combine 6th Gen Intel® Core™ vPro™ processors with Windows 10, you are optimizing the premium Microsoft operating system and getting advanced performance, business-class security, and remote manageability. The Intel® Stable Image Platform Program (Intel® SIPP) gives IT the confidence of hardware consistency and reliability amidst PC lifecycle changes—so you have the stability to support ongoing Windows as a Service (WaaS) updates. Together, Microsoft and Intel help protect identities, networks, and data for today's frequently decentralized, mobile, global workforce.

5. **Address deployment blockers.** Sogeti can help eliminate deployment blockers in your environment and help you communicate the value proposition to your organization. Common blockers include:

   • What I have today is good enough.

   • There won't be benefits from upgrading to new devices.

   • Training our staff on the new technology is expensive.

   • I don't know if my applications will work on Windows.

   • Deployments are just too complex for us to handle.

Talk to Sogeti SMART WorkSpace Experts

Our SMART WorkSpace experts worldwide are available to discuss your organization's needs. Talk with your local Sogeti experts or engage with the Sogeti Microsoft Alliance to support deployment discussions and discuss the Sogeti SMART WorkSpace solution offerings. Take advantage of Microsoft programs to get the process started with little or no cost up-front.

Sogeti SMART WorkSpace Services

WorkSpace Advisory Services: Formulate your connected workforce strategy based on expert business assessment.

Application Modernization: Build next-gen business applications to reach customers in new ways.

Cloud Migration: Move applications, infrastructure, and services to the cloud to unlock mobility innovation opportunities and achieve the full potential of your investment.

Infrastructure Remediation: Update and streamline your on-premise infrastructure to achieve your connected workforce requirements.
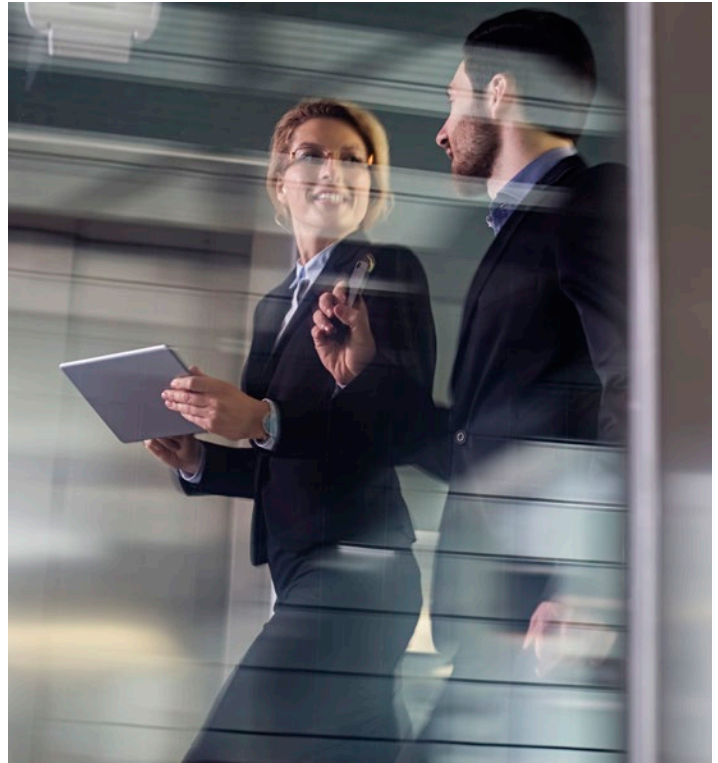
OS Migration: Quickly and cost-effectively update your systems to Windows 10 with Sogeti's OS migration methodology—Rapid Automated Deployment, Imaging and User Migration (RADIUM).

Application Compatibility, Testing, and Packaging: Ensure functionality and manageability on modern platforms with application testing, remediation, and packaging or sequencing.

Systems Management: Improve management and increase security of remote and on-premise enterprise connected systems.

Identity Management: Deliver secure access solutions that sync with on-premise systems and cloud services, plus robust identity management.

Remote Infrastructure Management: Address device management challenges, while offering exceptional service and reducing IT computing support costs, with WorkSpace as a Service.

About Sogeti

Sogeti is a leading provider of professional technology services, specializing in application management, infrastructure management, high-tech engineering, and testing. Working closely with clients, Sogeti enables them to leverage technological innovation and achieve maximum results. Sogeti brings together more than 20,000 professionals in 15 countries and is present in more than 100 locations in Europe, the U.S., and India.

Sogeti is a wholly owned subsidiary of Capgemini S.A., listed on the Paris Stock Exchange.

For More Information:

Visit www.sogeti.com or www.sogeti.com/smart-workspace.